



***California Capital PTAC***  
***Procurement Technical Assistance Center***

# California Capital Procurement Technical Assistance Center (PTAC)



*Helping your businesses **prepare** for, **pursue** and **perform** on government contracts.*

- *One-on-One Counseling*
- *Workshops and Training*
- *Bid Matching*

*Register for services at:*

[www.cacapital.org/ptac](http://www.cacapital.org/ptac)

*The California Capital PTAC is funded in part through a cooperative agreement with the Defense Logistics Agency.*



# Working with your local PTAC

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300+

Local PTAC offices  
nationwide

16

California Capital  
supports 16 counties



Services provided at  
**NO COST** to our clients

- California Capital PTAC serves businesses in **Butte, Colusa, El Dorado, Glenn, Lake, Lassen, Modoc, Nevada, Placer, Plumas, Sacramento, Sierra, Sutter, Tehama, Yolo, and Yuba** Counties.
- Not in our area of coverage, search for your local PTAC at <https://www.aptac-us.org/>
- Understand the opportunities and requirements of becoming a federal, state, or local government contractor.
- Build government contracting capacity and market awareness.

# California Capital PTAC Services

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- Understanding Government contracting requirements
- Securing Necessary State Registrations
- Securing Necessary Federal Registrations
- Researching Procurement Histories – SCPRS/ FPDS/ USASpending
- Marketing – Capabilities Statements/ Acquisition.gov
- Identifying Bid Opportunities
- Proposal Preparation
- Creating an accrual-based accounting system which is FAR compliant and can be used to support FAR-compliant direct and indirect rates
- Creating an Approved Accounting System which meets the requirements of SF1408

# California Capital PTAC Workshops/Webinars

<https://cacapital.org/workshops-events/calendar/>

PTAC Workshops (Monthly):



- How to do Business with the Federal Government
- Marketing your Business 101
- Federal Government Contracting - Did You Know?
- Beta.sam.gov
- USAspending.gov
- Acquisition.gov
- GSA Federal Supply Schedule (FSS) Parts 1 & 2

Govology <https://govology.com/>

- FAR, Contract Types and Formats, Proposal Writing, Cybersecurity Compliance, Debriefs and Protests, etc.



# California Capital PTAC Workshops/Webinars cont'd

<https://cacapital.org/workshops-events/calendar/>

Misc. Workshops:

- Government Contracting Assistance and Networking (GCAN) – w/SBA Sacramento D.O.  
Third Thursday of each Month at 8:30 am/9:00 am

How to Do Business with:

- CA State Agencies: DGS, Caltrans, CalFire, etc.
- Sacramento County
- Sacramento Municipal Utility District (SMUD)



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